

AGOURA / OAK PARK

<u>LISTINGS</u>		<u>SOLDS</u>		<u>PRICE RANGE</u>			Active	Pending*	Sold
New Listings	9	Number of Listings Pended*	20	\$ 0 - \$ 300,000	25	4	2		
Total Active Listings	188	% of Listings Pended	10.6%	\$ 300,001 - \$ 600,000	55	11	6		
Avg. Days on Market	129			\$ 600,001 - \$ 800,000	34	3	1		
Number of Short Sale/REO	52	Total Number of Listings Sold	9	\$ 800,001 - \$1,000,000	23	1	-		
% of Short Sale/REO	27.7%	Avg. Days on Market	146	\$1,000,001 - \$1,500,000	35	-	-		
Expired / Withdrawn	4	Number of Short Sale/REO Sold	3	\$1,500,001 - \$2,500,000	11	1	-		
% of Expired/Withdrawn	2.1%	% of Short Sale/REO Sold	33.3%	\$2,500,001 & up	5	-	-		
Price Reductions	18								

NEWBURY PARK

<u>LISTINGS</u>		<u>SOLDS</u>		<u>PRICE RANGE</u>			Active	Pending*	Sold
New Listings	11	Number of Listings Pended*	14	\$ 0 - \$ 300,000	13	1	1		
Total Active Listings	139	% of Listings Pended	10.1%	\$ 300,001 - \$ 600,000	64	10	3		
Avg. Days on Market	104			\$ 600,001 - \$ 800,000	26	1	1		
Number of Short Sale/REO	34	Total Number of Listings Sold	5	\$ 800,001 - \$1,000,000	18	1	-		
% of Short Sale/REO	24.5%	Avg. Days on Market	103	\$1,000,001 - \$1,500,000	11	1	-		
Expired / Withdrawn	6	Number of Short Sale/REO Sold	2	\$1,500,001 - \$2,500,000	3	-	-		
% of Expired/Withdrawn	4.3%	% of Short Sale/REO Sold	40.0%	\$2,500,001 & up	4	-	-		
Price Reductions	13								

THOUSAND OAKS - EAST

<u>LISTINGS</u>		<u>SOLDS</u>		<u>PRICE RANGE</u>			Active	Pending*	Sold
New Listings	8	Number of Listings Pended*	20	\$ 0 - \$ 300,000	20	5	1		
Total Active Listings	140	% of Listings Pended	14.3%	\$ 300,001 - \$ 600,000	51	11	6		
Avg. Days on Market	121			\$ 600,001 - \$ 800,000	37	2	3		
Number of Short Sale/REO	40	Total Number of Listings Sold	10	\$ 800,001 - \$1,000,000	10	2	-		
% of Short Sale/REO	28.6%	Avg. Days on Market	93	\$1,000,001 - \$1,500,000	19	-	-		
Expired / Withdrawn	7	Number of Short Sale/REO Sold	2	\$1,500,001 - \$2,500,000	3	-	-		
% of Expired/Withdrawn	5.0%	% of Short Sale/REO Sold	20.0%	\$2,500,001 & up	-	-	-		
Price Reductions	11								

THOUSAND OAKS - WEST

<u>LISTINGS</u>		<u>SOLDS</u>		<u>PRICE RANGE</u>			Active	Pending*	Sold
New Listings	10	Number of Listings Pended*	10	\$ 0 - \$ 300,000	13	1	3		
Total Active Listings	110	% of Listings Pended	9.1%	\$ 300,001 - \$ 600,000	55	5	1		
Avg. Days on Market	116			\$ 600,001 - \$ 800,000	22	4	1		
Number of Short Sale/REO	29	Total Number of Listings Sold	5	\$ 800,001 - \$1,000,000	14	-	-		
% of Short Sale/REO	26.4%	Avg. Days on Market	73	\$1,000,001 - \$1,500,000	4	-	-		
Expired / Withdrawn	1	Number of Short Sale/REO Sold	3	\$1,500,001 - \$2,500,000	1	-	-		
% of Expired/Withdrawn	0.9%	% of Short Sale/REO Sold	60.0%	\$2,500,001 & up	1	-	-		
Price Reductions	12								

WESTLAKE

<u>LISTINGS</u>		<u>SOLDS</u>		<u>PRICE RANGE</u>			Active	Pending*	Sold
New Listings	4	Number of Listings Pended*	14	\$ 0 - \$ 300,000	11	1	2		
Total Active Listings	209	% of Listings Pended	6.7%	\$ 300,001 - \$ 600,000	40	3	1		
Avg. Days on Market	155			\$ 600,001 - \$ 800,000	30	5	-		
Number of Short Sale/REO	30	Total Number of Listings Sold	4	\$ 800,001 - \$1,000,000	11	1	-		
% of Short Sale/REO	14.4%	Avg. Days on Market	91	\$1,000,001 - \$1,500,000	33	3	1		
Expired / Withdrawn	2	Number of Short Sale/REO Sold	0	\$1,500,001 - \$2,500,000	32	1	-		
% of Expired/Withdrawn	1.0%	% of Short Sale/REO Sold	0.0%	\$2,500,001 & up	52	-	-		
Price Reductions	17								